



willheim | müller  
attorneys at law

# ALTERNATIVE FEE ARRANGEMENTS IN INTERNATIONAL ARBITRATION

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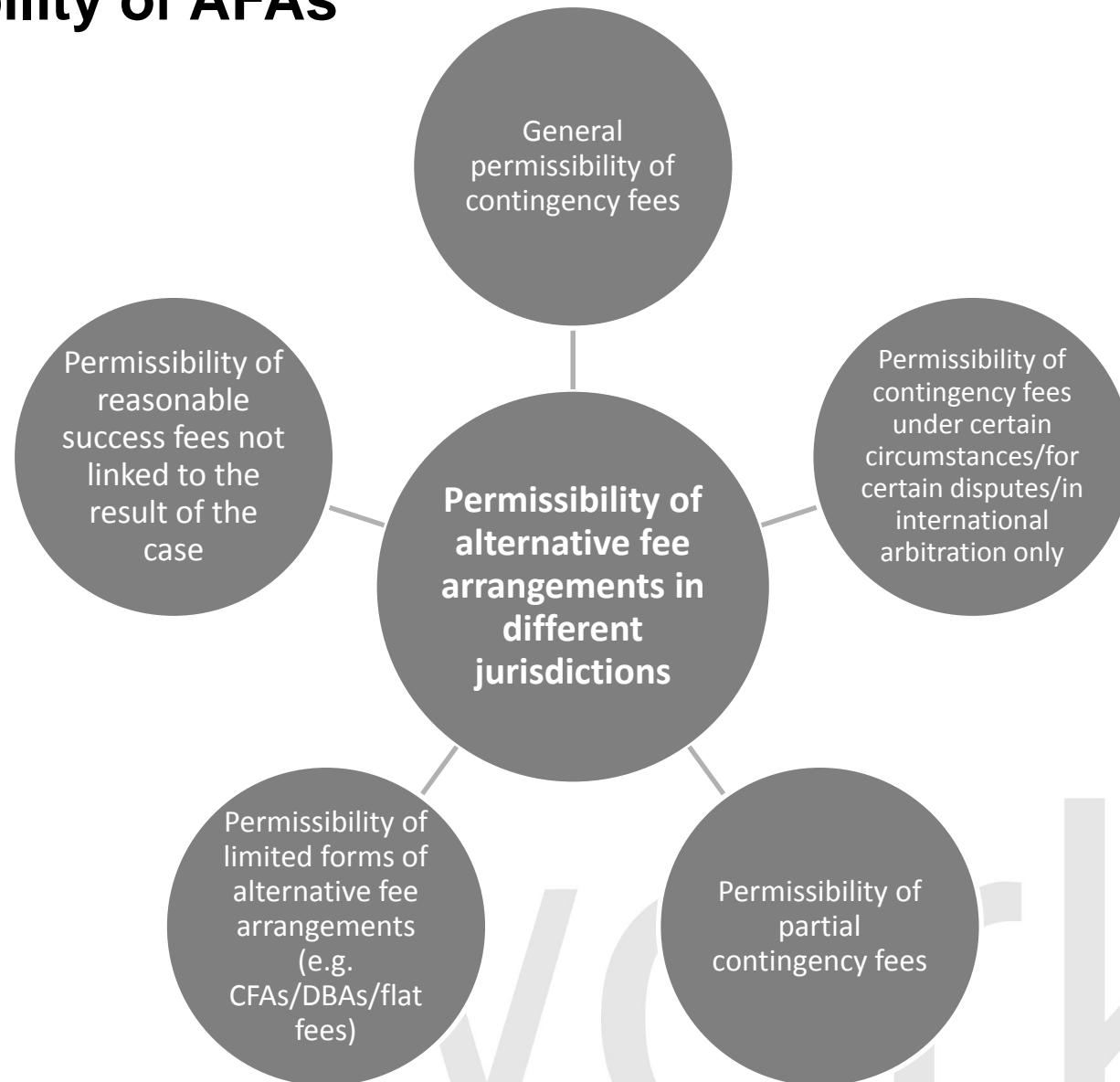
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## Alternative Fee Arrangements in International Arbitration

- Hourly rates                      vs.                      Alternative fee arrangements
  - Contingency fee agreements
  - Conditional fee agreements
  - *Pactum de quota litis*
- Relevance of national laws

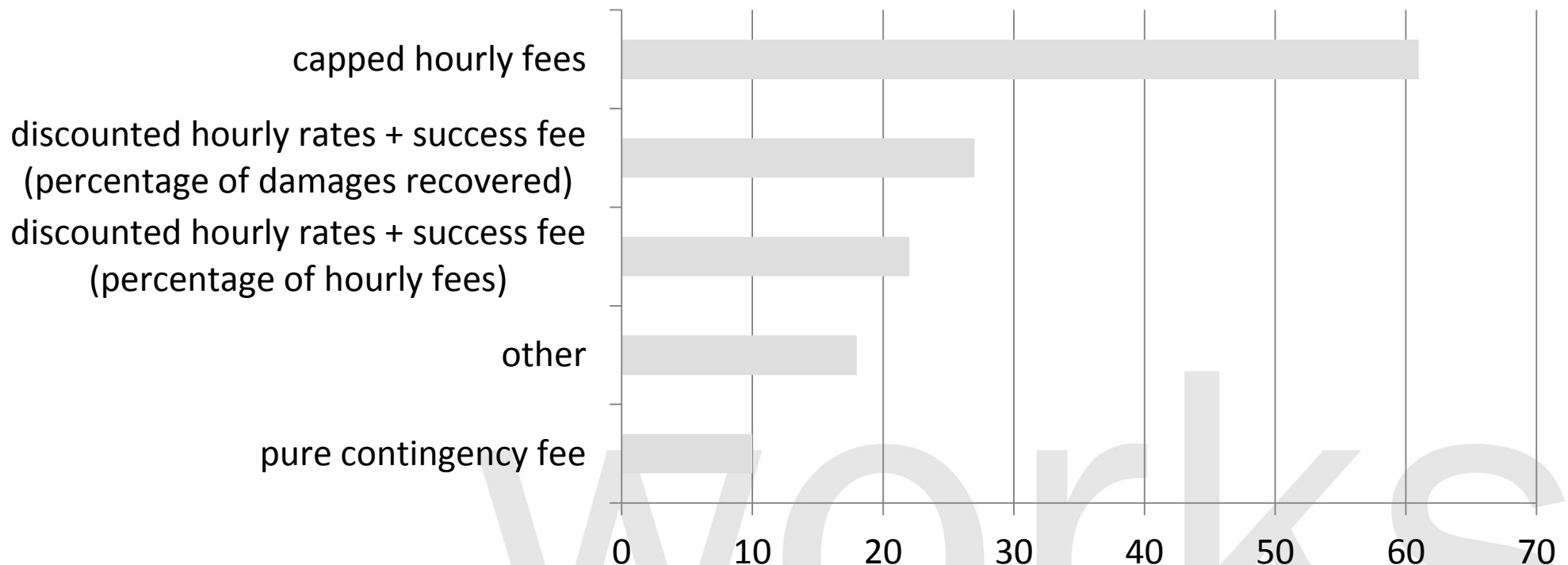
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## Permissibility of AFAs



# Relevance of Alternative Fee Arrangements in International Arbitration

## percentage of alternative fee structures used in international arbitration



Source: PWC – Corporate choices in International Arbitration, 2013

## Relevance of Alternative Fee Arrangements in International Arbitration (cont.)

- Disclosure duties
  - Towards the client
  - Towards the counter-party
- Award on costs
- Challenge of an arbitral award

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**Thank you for your attention!**

Corinna Potocnik  
Associate

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Willheim Müller attorneys at law

c.potocnik@wmlaw.at

Wmlaw.at

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